

# Project types and finding partners

Presented by

**UK NCPs for Cluster 1 (Health)**

Jo Frost – NCP for Industry ([ncp-health@innovateuk.ukri.org](mailto:ncp-health@innovateuk.ukri.org))

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# Main Project Types (in Health Cluster)

## Research and innovation actions (RIA)

- Activities aiming primarily to **establish new knowledge or to explore the feasibility** of a new or improved technology, product, process, service or solution.
- May include basic and applied research, technology development and integration, testing, demonstration and validation on a small-scale prototype in a laboratory or simulated environment.

## Innovation actions (IA)

- Activities directly aimed at **producing plans and arrangements or designs** for new, altered or improved products, processes or services
- Possibly including prototyping, testing, demonstrating, piloting, large-scale product validation and market replication.

## Coordination and support actions (CSA)

- Activities contributing to the objectives of the Horizon Europe Programme, excluding R&I activities (with some exceptions – see the [General Annexes to the Work Programme](#))
- **Pre-commercial procurement actions (PCP)**
- **Public procurement of innovative solutions actions (PPI)**

From the [Work Programme 2021-2022 General Annexes](#)

# Eligibility

**Eligibility for funding** is usually (unless otherwise stated in the call):

- **Any type of legal entity established in EU Member State (MS) or ~18 Associated Countries (AC)**
- Legal entities from ~115 Low & Middle Income Countries (LMICs) if country listed here
- International European research organisations
- You can also get funding for organisations in other higher income countries occasionally:
  - If it is specified in your call topic, or
  - If their participation is essential for the project.
- **US organisations funded in Health Cluster only** (except CSA project type)

**Eligibility for participation** is usually (unless otherwise stated in the call):

- **legal entities from outside EU MS/AC (known as ‘third countries’) can often participate too, although they would normally need to fund their own participation** (unless one of the above exceptions applies)

# High income countries outside Europe/AC

For **higher income countries outside of Europe** (which are not associated countries):

- there are often national contact points who will be able to advise if any local funding is available to enable them to participate. Sometimes the local funding is available to allow their researchers to participate in all calls, sometimes just for specific call topics, and sometimes funding is not available locally.
- for the previous programme, Horizon 2020 the European Commission has published some “country page” specific guidance (e.g. Brazil, India and China) with info and contacts. These documents are not yet available for Horizon Europe
- Info on Swiss national funding for their organisations to participate in Horizon Europe

# Consortia Size

## Minimum consortium size

- **Collaborative projects:** Usually a consortium must have a minimum of 3 independent legal entities, each established in different EU Member States (MS) or Associated Countries (AC), **with at least 1 of them established in a MS**
- **Coordination & Support Actions:** One or more legal entities, which may be established in a MS, AC, or in exceptional cases and if provided for in the specific call conditions, in another third country.

# What do ideal partners look like?

- Expert in their area
- Enthusiastic and committed
- Responsive to coordinator's requests, able to communicate well (think about languages too?)
- Trustable

# How to start building a consortium?

- What expertise is needed for the project? (Read the call topic very carefully)
- Which sectors and disciplines are needed? (Academia, Industry, stakeholders, patient groups...?)
- Are there people you have worked with before or know with suitable expertise? Friends of friends?
- What expertise is still needed? Where might you find good partners with this expertise?
- How will people/organisations be involved? Partners? Advisory groups? To feed in/disseminate to?
- Think about 'European Added value'
- Good to have some partners/orgs. with EU/collaborative experience (Especially as coordinator?)

# Formal consortium building mechanisms

**Participant portal** – Every topic once published will have a ‘Partner Search’ function where you can upload your profile and review others that have done so

**Brokerage events** – European Commission, Enterprise Europe Network, UK’s KTN, NCPs from around Europe, Technology Platforms etc will virtual hold events with e.g., Meeting Mojo, B2Match

**Horizon Europe 2022 Health Calls – Brokerage Event on 29 Oct – Registration and database open**

Some also have other tools/partner databases (e.g. EEN/EDGE, Innovative Medicines/Health Initiative

**Partner Search** – under the How to participate tab on the EU funding and tenders portal where you can search for past projects and organisations

**CORDIS** – a more useful way of finding past projects and participants and allows you to contact them



Searching the formal consortium building mechanisms is a bit like looking for a needle in a haystack – they all look like needles so finding the ones for you can be difficult



# EU Participant Portal – Call Topic pages

[Demo](#)

Example...

Partner search

**54**

Organisations are looking for collaborating partners for this topic

[View / Edit](#)

LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal.

# EU Participant Portal – Call Topic pages

## [Demo](#)

ORGANISATION NAME ▾	REQUEST DATE ▾	ORGANISATION TYPE ▾	COUNTRY ▾	EXPERTISE REQUEST OR OFFER ▾	ACTIONS ▾
<p>Red Hospitalaria Recoletas</p> <p>We are a network of private hospitals, leaders in Castilla y León and with a presence in other parts of Spain. We are an expanding company and every day more committed to R&amp;D. We are currently expanding our healthcare offer thanks to state-of-the-art health technology and the implementation of ICTs, Emachine learning, AI, etc.</p>	08-Jun-2021	Private for profit organisation	ES	Expertise request	<a href="#">Actions</a> ⚙️
<p>SEQUENCING MULTIPLEX SL</p> <p>Sequencing multiplex is a small biotechnology-based company focused on developing solutions that facilitate genetic studies. We have developed EOSAL (Easy One Step Amplification and labeling) that allows, for example, the detection of CNVs or the generation of NGS libraries in a</p>	07-Jun-2021	Small or medium-size enterprise	ES	Expertise offer	<a href="#">Actions</a> ⚙️

[UKRI webpage with guidance on how to use the partner search tool](#)



European  
Commission

CORDIS  
EU research results

English **EN**

Search

HOME

RESULTS PACKS

RESEARCH\*EU MAGAZINES

NEWS & EVENTS

PROJECTS & RESULTS

ABOUT US

LOG IN

Save search

My saved searches

Download search results

My booklet

Filters

## Collection

- Select all
- Projects
- Results Packs
- Research\*eu Magazines
- Results in Brief
- News
- Events
- Interviews
- Report summaries
- Project Deliverables
- Project Publications
- Exploitable Results

amr



Edit query

87 results for 'amr'

Collection: **Projects**

Programme: **H2020**

Clear all filters

Last update

Title

**HORIZON  
2020**

PROJECT

SARCOM Selection for antimicrobial resistance in a complex community context

ID: 751699

From: 1 December 2017 to: 30 November 2019

Increased antibiotic resistance (AMR) in a wide range of human pathogens is a major



UK Research  
and Innovation



BreathSpec A rapid, non-invasive, cost-effective, analytical device for bacterial or viral infection diagnosis through ultra-high sensitivity breath analysis.

ID: 755667

From: 1 May 2017 to: 31 July 2019

The world faces a growing epidemic of antimicrobial resistance (AMR); however, only two new classes of antibiotics have been brought to the market in the last 30 years. The discovery and development of new antibiotics is essential to maintain medical advances b...

Coordinated in: United Kingdom

Programme: H2020-EU.3., H2020-EU.2.

Last update: 24 November 2020

[Add to my booklet](#)

Demo: <https://cordis.europa.eu/project/id/755667>



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# Cluster 1 (Health) NCP partnering form

## Partnering form

- Can be circulated at any time
- Contact your NCP for a copy:
  - [Katie Dingley](#) UK Health NCP for academia
  - [Jo Frost](#) UK Health NCP for industry
  - [NCPs in other countries](#)
- UK NCPs plan to share incoming partnering forms via their newsletters/ website (sign up [here](#))

Partner Search Form Horizon Europe Health		HNN2.0 HEALTH-NCP-NET	
Date <input type="text"/>		Deadline <input type="text"/>	
<b>CONTACT</b>			
Organisation	<input type="text"/>	Department	<input type="text"/>
Contact person	<input type="text"/>	Email	<input type="text"/>
City	<input type="text"/>	Website	<input type="text"/>
Country	<input type="text"/>		
<b>Organisation type</b>			
Research organisation type	<input type="checkbox"/> Research Organisation <input type="checkbox"/> University <input type="checkbox"/> Company <input type="checkbox"/> Other	Is your company a Small and Medium Sized Enterprise (SME)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Number of employees:	<input type="text"/>
<small>Your enterprise is an SME if: - it is engaged in economic activity - it has less than 250 employees - it has either an annual turnover not exceeding €50M, or an balance sheet total not exceeding €43M - it is autonomous For the definition of SMEs, look at: <a href="http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition_en">http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition_en</a></small>			
Short introduction of key areas of institute's research: <input type="text"/>			
Former participation in an FP European project? <input type="checkbox"/> YES <input type="checkbox"/> NO			
Project title / Acronym: <input type="text"/>			
Activities performed: <input type="text"/>			
<b>Expertise / Commitment offered</b>			
Description of your expertise:	<input type="text"/>		
Keywords specifying your expertise:	<input type="text"/>		
<b>Commitment offered:</b>			
<input type="checkbox"/> Research <input type="checkbox"/> Demonstration <input type="checkbox"/> Training <input type="checkbox"/> Technology <input type="checkbox"/> Dissemination <input type="checkbox"/> Other:			
<b>Interested in participation in project types:</b>			
<input type="checkbox"/> Research & Innovation Action <input type="checkbox"/> Innovation Action <input type="checkbox"/> EIC Pathfinder			
<b>Work Programme research areas: indicate your interest</b>			
<input type="text"/>			
<b>Call topic(s):</b> e.g. HORIZON-HLTH-2021-STAYHLTH-01-02:			
<input type="text"/>			
Do you have other partners for this topic (which partners/country)?			
<input type="text"/>			
<b>Profile of partner sought</b>			
<input type="text"/>			
<b>Role</b>			
<input type="checkbox"/> technology development <input type="checkbox"/> research <input type="checkbox"/> training <input type="checkbox"/> dissemination <input type="checkbox"/> demonstration <input type="checkbox"/> other			
<b>Country /region</b>			
<input type="text"/>			
<b>Expertise required</b>			
<input type="text"/>			
I agree with the publication of my contact data: <input type="checkbox"/> YES <input type="checkbox"/> NO			

# 2022 Health Calls – Infoday and Partnering Events

- **28 Oct 2021: European Commission [Health Cluster infoday on 28 October](#) ([preannouncement](#))**
- **[29 Oct 2021: Main partnering event for Health 2022 calls](#)** (registration open, you can already see some profiles online) organised by Health NCPs, European Commission, EEN
- **26 Nov 2021: Hold the date – and sign up to our newsletter [here](#) to receive details once available**  
Partnering event on AMR and other call topics, provisionally these topics in Destination 3 and 5:
  - [2022-DISEASE-06-02-two-stage - Pre-clinical development of the next generation of immunotherapies for diseases or disorders with unmet medical needs](#)
  - [2022-DISEASE-06-03-two-stage - Vaccines 2.0 - developing the next generation of vaccines](#)
  - [2022-DISEASE-06-04-two-stage - Development of new effective therapies for rare diseases](#)
  - [2022-DISEASE-07-02 - Pandemic preparedness](#)
  - [2022-DISEASE-07-03 - Non-communicable diseases risk reduction in adolescence and youth \(Global Alliance for Chronic Diseases - GACD\)](#)
  - [2022-TOOL-11-02 - New methods for the effective use of real-world data and/or synthetic data in regulatory decision-making and/or in health technology assessment](#)
  - **Plus the [Joint Programming Initiative AMR \(JPI AMR\) 2022 Call on Therapeutics](#)** (details of which are expected to be announced on European Antibiotic Awareness Day on 18th of November 2021)



# What constitutes a winning consortium?

One that can **deliver** the expected outcomes within the stated scope and budget (and give the evaluators confidence that they can)

There is no 'typical' or 'model' consortium structure/membership, it depends what is needed for the call topic.

- Any type of organisation can be funded by Horizon Europe. It is common to see universities, big business, small business, research and technologies organisations, local/national authorities, patient groups, charities, policy makers all within the one consortium.

Useful to include exploitation partners – someone who is going to take the outputs of the project and actually implement them (e.g. in policy/industry/hospitals/patient care/civil society/cultural and creative sectors) to show immediate impact. Many Health cluster call topics mention involving patient groups too.

Useful to include the end user community, possibly as an advisory board or associate partners (not direct beneficiaries but costs e.g. travel can be included in 'other costs'), again to demonstrate their involvement in the design of your project so it suits their needs, and also to show a route to your project having impact.

# Horizon Europe Pump Priming for Collaboration between UK and Horizon Europe Partners [Call webpage](#)

- Help develop collaborative activity between UK and organisations from other eligible countries (EU Member States, Associated Countries, relevant LMICs, US for Health, Switzerland etc) who are intending to apply for Pillar 2 calls which open between 1<sup>st</sup> Sept 2021 – 7<sup>th</sup> Sept 2022
- Funding for a variety of activities, can include feasibility studies, application advice and training, partnership building, and dedicated time to take forward an application
- Up to £5,000
- Call will remain open on a rolling 2-week basis until all funding has been utilised:
  - first wave of assessment on 13 Oct
  - second wave on 27 Oct
  - further applications considered every 2 weeks from 10 Nov if funding remains available



# Thank you



# The best ways to form winning teams

Being an *effective networker* is much more useful than submitting a profile into a portal and awaiting contacts. Don't wait to be invited to the party, push yourself forward

- Use your existing professional networks – if you don't know who the sector leaders are in Europe then you should find out
  - Use Linked In to connect to people from possible consortium partners
- Search [CORDIS](#) for previous, related projects and contact the participants. All projects must disseminate their results and often hold workshops, etc.
- **Join the relevant networks, associations and partnerships**
  - Be an *active* member – say 'hi' when you join the virtual room. Ask questions, support others' opinions, act as if you are already well known to all in the virtual room
  - Volunteer to draft working papers, take notes, send in useful information – be helpful
  - Speak up at workshops – demonstrate Thought Leadership
  - Show that you would be a valuable partner for collaborative projects and that without you they won't win – you have the secret sauce that is necessary for their success

# Hints and Tips – Building a consortium

Questions to think about:

Who has the best expertise/reputation?

Who should you approach to be part of a consortium?

Not everyone has to have the same size role

Don't include partners because you think it will look good or to pad the proposal out - each partner should have a clear and defined purpose.

Have a good balance of countries – more than ~30% if the budget going to one country might be of concern to the evaluators

# What is a National Contact Point (NCP)?

**UK NCP network:** Team of sector specific public servants whose role it is to provide free support to UK participants to Horizon Europe

**International NCP network:** support in Europe and the rest of the World

NCP services vary in each country/sector, but typically include:



**Informing, awareness raising** – on Horizon Europe and other EU programmes



**Assisting, advising and training** – to improve the quality of Horizon Europe proposals



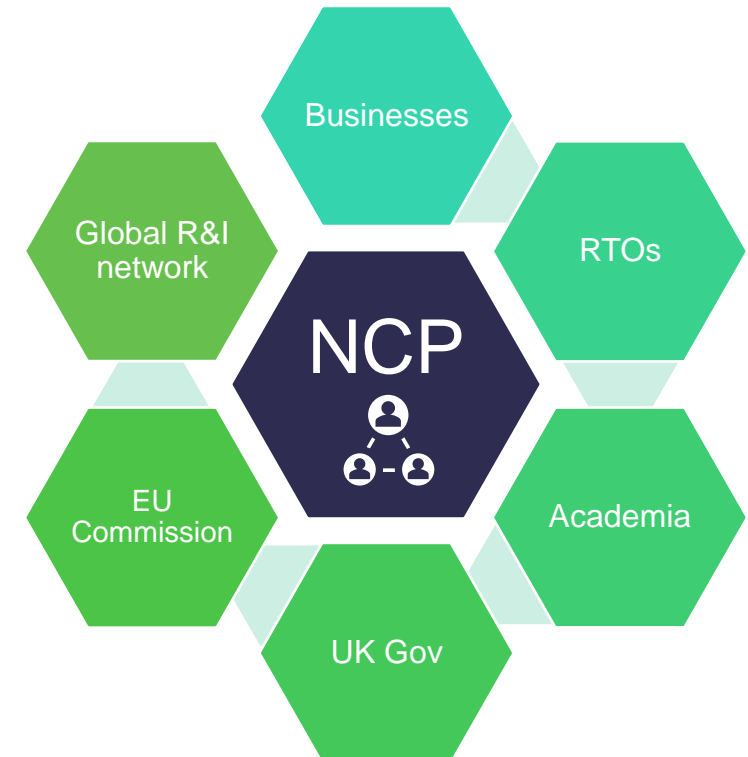
**Signposting and cooperation** – direct to relevant support and work with each other to support consortium development



**Katie Dingley**  
UK Health NCP  
for academia



**Jo Frost**  
UK Health NCP  
for industry  
**LinkedIn**



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